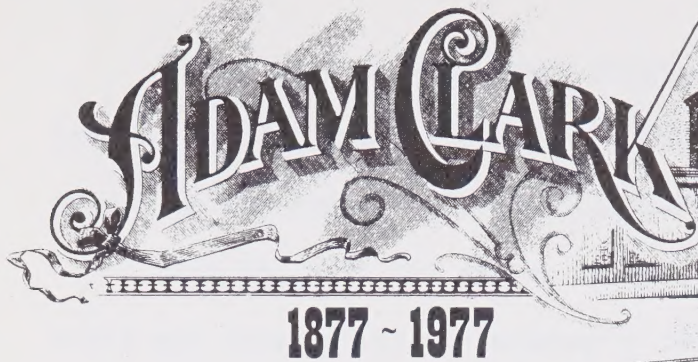






ESTABLISHED 1877

TELEPHONE 665.



100 years

news release

For Release: At Will

Contact: W. Martynuik,
Bill Martynuik & Associates,
Toronto - 487-1546

or

Dan Galvin,
Adam Clark Company Ltd.,
Hamilton - 525-2090

ADAM CLARK PRESIDENT SAYS CONTROLLED GROWTH


MAY 5 1977

WILL CONTINUE THROUGH COMPANY'S SECOND CENTURY

HAMILTON, ONTARIO, MAY 5, 1977 -- In the late 1800's, a \$25 plumbing and heating installation may have been considered a good contract to land.

That was in the days of Adam H. Clark, who established one of this city's earliest plumbing, heating and gas fitting enterprises in 1877.

(more)



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Today, that same company, still retaining the name of its founder, but now considered to be one of Canada's leaders in the process construction field, is tendering for contracts a great deal larger, some in the area of \$25 million.

Such has been the growth of Adam Clark Company Ltd., whose management and staff are celebrating the company's 100th birthday this year.

W. D. McCaffrey, who is Adam Clark's fifth president and the first who is not a member of the Clark family, points to solid management, good staff, and controlled growth as the keys to its performance record.

"In the future, we don't plan to rest on our track record and neither do we expect to alter our direction," he said during an Open House held today at head office.

"The direction we have taken in the last 15 years has been to serve as a prime contractor in specialty and process construction, including installation of process equipment and total construction in all major industrial areas.

"We got here by diversifying gradually, and we'll continue to follow that route," he added.

Mr. McCaffrey noted that over the years Adam Clark slowly shifted its expertise from mechanical contracting to prime contracting and turn-key construction.

"Mechanical contracting is still very much a part of our expertise," he said. "But so are the electrical, civil and millwright functions."

Adam Clark also installs water and sewage treatment facilities, and designs, fabricates, and installs fire protection systems.

(more)

To date the company has handled commercial and industrial construction both locally and nationally. "The emphasis will remain on Canada. But if we do change a little in the years ahead, it will be in terms of the off-shore market," Mr. McCaffrey said.

"We are actively exploring foreign markets because we believe our expertise and experience will be invaluable within distant lands. Our record shows it," he added, listing clientele who are among the largest corporations in the country.

On Open House day, Adam Clark gave its 1605 Main St. West offices a gay nineties atmosphere, complete with early century artifacts and photos of the company founder and other members of the Clark family.

For: ADAM CLARK COMPANY LTD.,
1605 Main Street West,
Hamilton, Ontario.

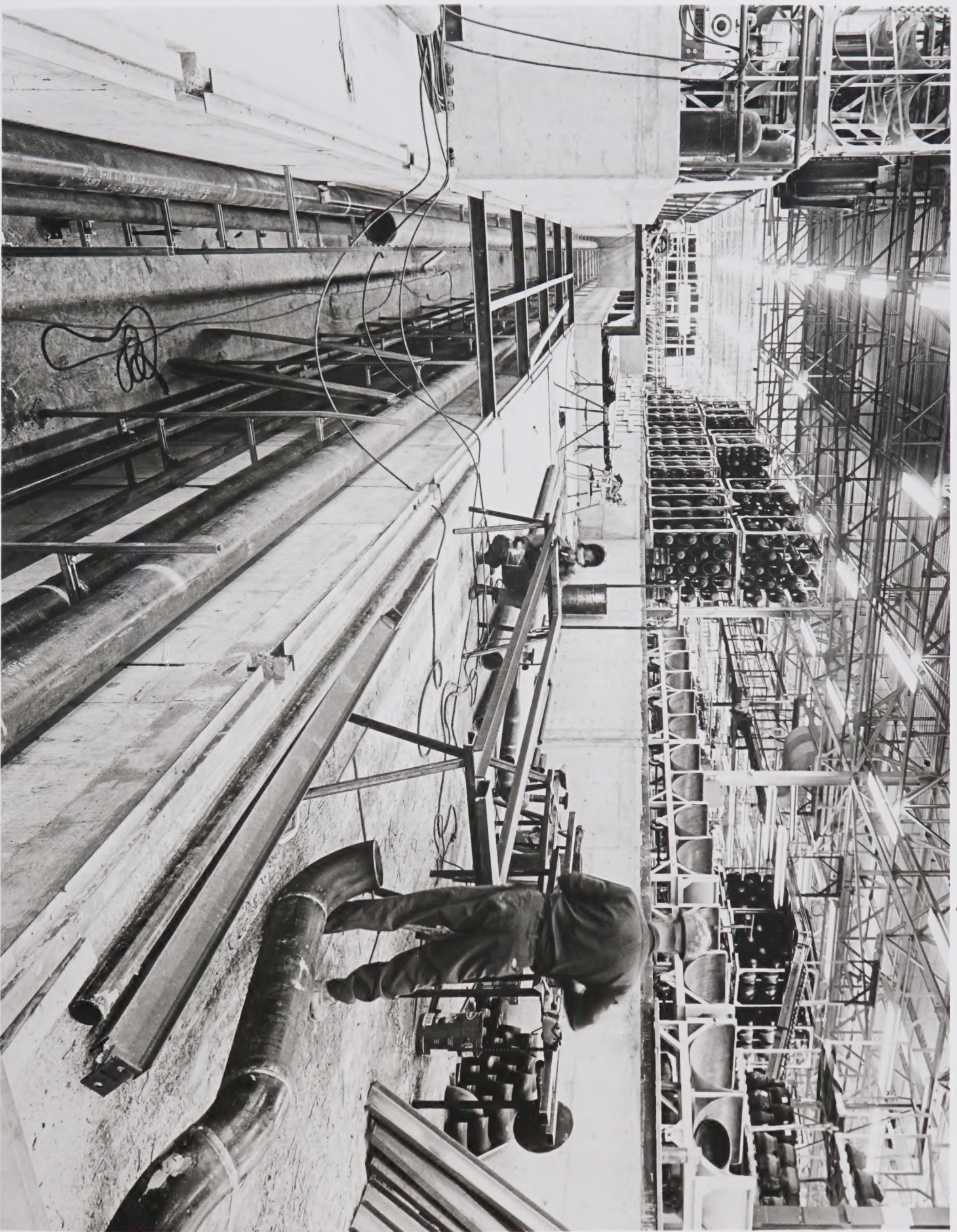
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Photo #1 of 2

ADAM CLARK HANDLES PROCESS CONSTRUCTION AT MAJOR TIRE PLANT

Adam Clark steelworkers fabricate pipe prior to installation in pit area of major tire manufacturing plant. Adam Clark handled all piping, electrical, steel and mechanical work. Pipes carry both high and low pressure steam and air. Vacuum lines are also visible. Project is one of many carried out by Adam Clark in recent years.



For: ADAM CLARK COMPANY LTD.,
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Photo #2 of 2

ADAM CLARK HANDLES PROCESS CONSTRUCTION AT MAJOR TIRE PLANT

After fabrication and installation, close to a mile of pipe is visible in new plant of major tire manufacturer. This 1975 job is typical of the kind of process construction work carried by Adam Clark tradesmen.



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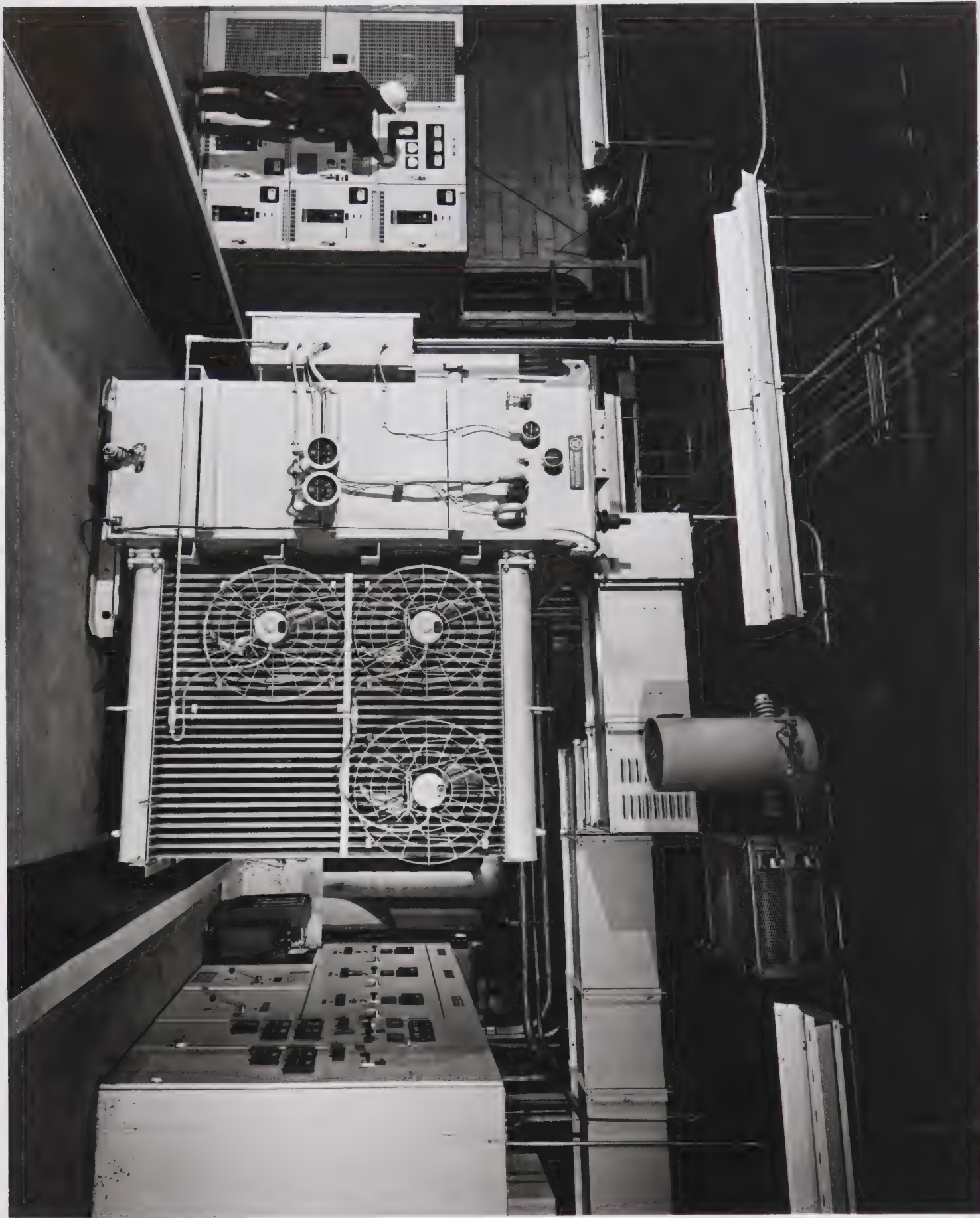
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ADAM CLARK AT MCMASTER

When this cooling system was installed at McMaster University, Hamilton, Adam Clark handled all electrical and piping systems work. Adam Clark electrician at left completes final hookup of starters for secondary motors which in turn drive chiller units.



RECENT MAJOR PROJECTS CARRIED OUT BY ADAM CLARK COMPANY LTD.

I. PROCESS CONSTRUCTION

<u>DATE</u>	<u>PROJECT DESCRIPTION</u>	<u>CLIENT</u>	<u>ADAM CLARK TRADESMEN & PEAK WORK FORCE</u>
1973-75	Lakeview Water Pollution Control Plant Mississauga, Ont.	Ministry of Environment	Pipefitters, Plumbers, Electricians, Millwrights, Ironworkers, Sheetmetal, Insulators, Instrumentation (50)
1973	45" x 88" 2 High Reversing Slabbing Mill	Dofasco Hamilton, Ont.	Pipefitters, Millwrights, Electricians, Sheetmetal, Ironworkers, Civil, Painters (250)
1969	Chlor. Alkali Plant	Canso Chemicals Ltd. New Glasgow, N.S.	Millwrights, Ironworkers, Pipefitters, Electricians, Insulators, Civil (160)
1976	Linerboard Mill	Reed Paper Ltd., Brampton, Ont.	Pipefitters, Millwrights, Ironworkers, Electricians, Civil, Instrumentation (300)
1969	Cheese Processing Plant	Kraft Foods Ltd. Ingleside, Ont.	Pipefitters, Electricians, Millwrights, Ironworkers, Civil, Painters, Insulators, Instrumentation (125)
1973-74	Film Processing Facilities	Kodak Canada Ltd. Toronto, Ont.	Electricians, Pipefitters, Millwrights, Ironworkers, Civil, Instrumentation (80)

I. PROCESS CONSTRUCTION

<u>DATE</u>	<u>PROJECT DESCRIPTION</u>	<u>CLIENT</u>	<u>ADAM CLARK TRADESMEN & PEAK WORK FORCE</u>
1976-77	#2 Soap Tower Capacity Increase	Proctor & Gamble Hamilton, Ont.	Millwrights, Ironworkers, Pipefitters, Electricians, Boilermakers, Civil, Insulators, Instrumentation (250)
On-going	Various Production Installations Including Assembly Lines	Ford Motor Co. Oakville, Ont.	Pipefitters, Electricians, Ironworkers, Millwrights (130)
1976-77	Paint Manufacturing Plant	Inmont Canada Ltd. Brantford, Ont.	Electricians, Civil, Pipefitters, Millwrights, Ironworkers (60)
1976-77	Corn Dryer Installation	Kellogg-Salada London, Ont.	Pipefitters, Electricians, Millwrights, Civil, Ironworkers, Insulation (50)
1974-77	Installation of Cooling Water Equipment For Nuclear Reactors Bruce Generating Station	Ontario Hydro	Civil, Pipefitters, Electricians, Millwrights, Ironworkers (15)
1974	Installation of Process Lines For Tire Manufacturing Calgary, Alberta	Firestone Canada	Pipefitters, Electricians, Millwrights, Ironworkers (60)
1976	Expansion of Chemical Process Facility Cornwall, Ont.	Canadian Industries Ltd.	Civil, Pipefitters, Electricians, Millwrights, Ironworkers (60)
1977	Construction of 11 Pumping Stations in Saskatchewan and Manitoba	Trans-Canada Pipelines	Electricians, Pipefitters, Civil (30)

II. FIRE PROTECTION

<u>DATE</u>	<u>PROJECT DESCRIPTION</u>	<u>CLIENT</u>	<u>ADAM CLARK TRADESMEN & PEAK WORK FORCE</u>
1975-76	Stelco Towers Hamilton, Ont.	Tricon Construction	Sprinkler Fitters (6)
1976-77	Lloyd D. Jackson Square Phase II Hamilton, Ont.	Tricon Construction	Sprinkler Fitters (24)
1975	Firestone Warehouse Hamilton, Ont.	Enfield Properties	Sprinkler Fitters (12)
1973	Fire Protection System at Loblaw's Warehousing Mississauga, Ont.	Cadco Properties	Sprinkler Fitters (10)
1973	Fire Protection System at Molson's Warehousing Toronto, Ont.	Shipp Architects	Sprinkler Fitters (14)

can do



project: construct a new manufacturing process for Procter & Gamble

in a crash program with on-the-go engineering

By starting construction *ahead* of final engineering, Procter & Gamble was able to switch over to a new process in eight months instead of 1-1/2 years. On-the-go engineering included design of the silos and the high efficiency cyclones; development of computer logic; re-design and replacement of tower piping, without shutting down the tower; and the design and erection of a 180-foot one-piece low velocity exhaust stack.

Working in tight quarters around and through the existing process, deadlines were met with no production loss. It took a high level of co-operation between Procter & Gamble engineers and Adam Clark project managers. It also reflects Adam Clark's ability to say "Can do" to a complex installation demanding on-the-job planning and improvisation. Adam Clark Company Ltd., Industrial Constructors, Hamilton, Canada 416-525-2090



adam clark



Project: 45" x 88" 2-High Reversing Slabbing Mill

Client: Dofasco, Hamilton, Ont.

Adam Clark Tradesmen Involved:

Millwrights, pipefitters, electricians, sheetmetal, ironworkers, civil, painters

No. of Tradesmen at Peak: 250

Adam Clark constructed this new type of computerized mill in just six months — with no delays to adjacent steel production. A critical point in

the installation was the optical alignment of two 110-ton housings to zero tolerance. The project required extremely capable project management, with close co-ordination of all the trades, to bring it in on schedule.



Three 30,000 CFM air blowers (upper left), density controlled cyclical pumping system (upper right), six automatically controlled 5,200 gpm sewage withdrawal pumps (lower left)

Project: Lakeview Water Pollution Control Plant, Mississauga, Ont.

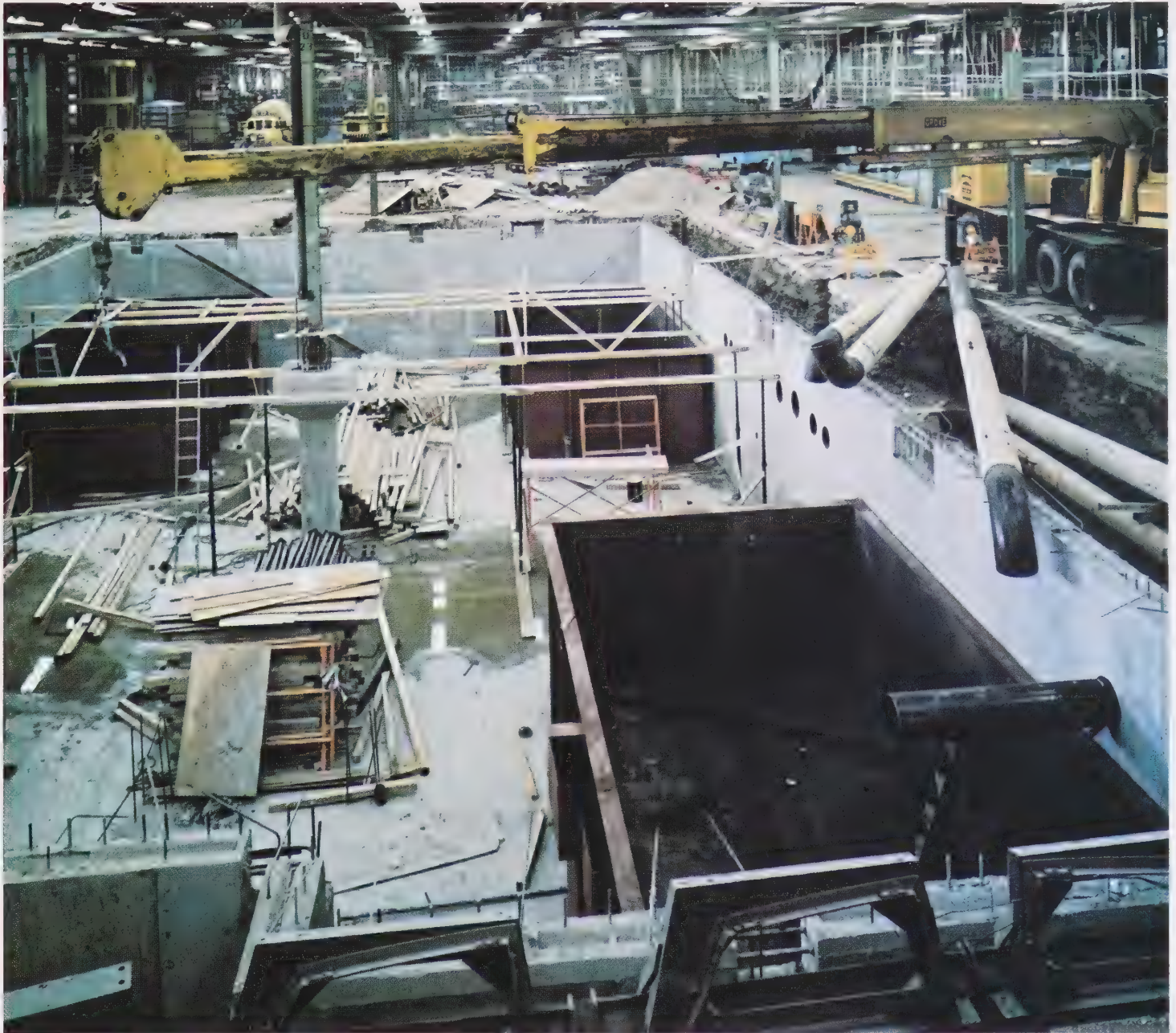
Client: Ministry of Environment

Adam Clark Tradesmen Involved: Pipefitters, plumbers, millwrights, ironworkers, sheetmetal, insulators, instrumentation

No. of Tradesmen at Peak: 50

To treat forty million gallons per day of liquid sewage waste involved very large piping and equipment. The primary and secondary treatment

processes at Lakeview utilized the most advanced concepts in operation and control. Faced with advanced design, long term deliveries and complex installation, Adam Clark turned theory into reality.



Project: Spray Booth Water Circulating System

Client: Ford Motor Co. of Canada Ltd., Oakville, Ont.

Adam Clark Tradesmen Involved: Millwrights, ironworkers, pipefitters, electricians, sheetmetal, civil, painters, insulators

No. of Tradesmen at Peak: 80

How do you install a recirculating system in the paint shop of an automobile manufacturer, without

disrupting the assembly line? This job could only be done with the most critical scheduling, and extremely close integration of civil and mechanical construction. Totally responsible for all trades, Adam Clark was able to control and complete the project, on target.



Adam Clark Company Limited is a prime contractor to industry, with a full range of capabilities from individual process installations to complete turnkey construction.



How big is Adam Clark? As big as the challenge. An automobile manufacturer laid down some exacting requirements: install a complete paint water recirculation system, including underground filtration tanks, without disrupting the production line. And do it in a critically short period of time. Adam Clark got the job done.



Adam Clark is a diversified company, with specialists in every installation field. They know how to work together, as they did when they installed power, heating and chilled water systems in this university central utilities building. The major challenge? Electrical. High voltage transformers and elaborate control systems were installed, and a 20-section substation built, all without inconvenience to over thirty campus buildings.



Installing a 150-ton compressor takes on a new dimension when you have to meet pipeline standards. Tolerance on the poured concrete base? Zero. Welding standards were equally rigid, with X-ray and stress relieving. Adam Clark met the challenge.



Final phase construction of a food plant, complete with all process equipment and complex electrical and pneumatic control systems, presents its own special problems. Sanitary construction requirements head the list. Working with special alloys, and with tight control over architectural trades, Adam Clark came through clean.

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100 years



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Adam Clark Company Ltd.
Hamilton - 525-2090

HAMILTON COMPANY MARKS CENTENNIAL WITH OPEN HOUSE

MAY 5 1977

HAMILTON, ONTARIO, MAY 5, 1977 -- Adam Clark Company Ltd. opened its head office doors here today to an estimated 300 guests from government and industry circles.

The once-in-lifetime Open House event was how the company chose to mark its 100th birthday.

(more)

adam clark COMPANY LTD.



1605 Main Street West, Hamilton, Ontario, (416)525-2090
P.O. Box 5040 Station "E" L8S 4L1 Telex 061-8427

Begun by Adam H. Clark as a local plumbing and heating enterprise, the company has grown and diversified to the point where it is considered today to be one of the leading process constructors in the country.

The Open House, featuring a range of early century artifacts amidst a gay nineties atmosphere, afforded guests a tour of the company's facilities and an opportunity to meet management and staff personnel.

Local government officials, clients, suppliers, industry associates and members of the media were treated to a display including an old fashioned washroom, an early century work station, and some of Adam H. Clark's historical memorabilia dating back to 1879.

Many staff members wore early century costumes while some of the company's management team took advantage of the occasion to grow and show beards reminiscent of the founder.

In the words of one guest, "Adam H. Clark certainly would have enjoyed himself."

Adam Clark is located at 1605 Main St. W., Hamilton.

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100 years



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ADAM CLARK: 100 YEARS OF FAMILY-GUIDED GROWTH

HAMILTON, ONTARIO, MAY 5, 1977 -- When Adam Clark started up one of Hamilton's earliest plumbing, heating and gas fitting companies in 1877, he had already established himself as a reputable and hard-working mechanical contractor.

Mr. Clark had just completed the plumbing and heating installations for the city's original city hall. Hamilton was growing and there was a need for quality workmanship at reasonable prices.

(more)

Although he was confident of success, it is inconceivable he could foresee a company, 100 years later, as being one of the leading process construction firms in Canada. Adam Clark Company Ltd. would grow and prosper from year to year under the guidance of four generations of the Clark family.

The company commenced doing business at a facility on James St. South in downtown Hamilton. Mr. Clark handled the installation work; his wife the book-keeping.

As the clientele list grew, employees were added -- at the salary rate of \$3.50 to \$4 per week (for a journeyman gas fitter).

Company records show that Mr. Clark paid his staff an extra penny an hour when he accompanied them on a job site. His philosophy was simple: They would work that much harder.

By the turn of the century, his son, William J. Clark, was actively heading day-to-day operations. The company had already moved to larger offices and was employing up to 20 people, making it one of the largest local employers.

Under the second generation leadership of W. J. Clark, together with two brothers, Fred and Norman, the company began to diversify into fire protection installations, and later water and sewage systems. During World War I, more and more emphasis was put on the industrial market.

A grandson of the founder, Adam H. Clark, entered the family business in the early 20's. Destined to become its third president, he headed the company until his retirement in 1973.

The depression years affected the company as they did all other businesses. In the early 30's, management and salaried personnel took pay cuts so that some would not be laid off.

(more)

The pre-World War II boom turned things around in the Hamilton area. Adam Clark Company Ltd. grew rapidly, and by 1940 boasted a staff in excess of 200 people. Much of the company's business revolved around the installation of water and sewage plants: filtration systems and pumping and booster stations.

Although the company was still considered to be a plumbing and heating concern, it was evolving an expertise in technical engineering. A great grandson, and son of the president, William J. Clark, joined the company. He was to be followed by two brothers, Hugh and Allan. All three held executive positions with the company, and ultimately spearheaded its acquisition by Ecodyne Ltd.

In 1958, Adam Clark Company Ltd. moved to its present head office site on Main St. West.

A period of real growth commenced in the early 60's. The company began to accept more major prime contracts from industry. Most of them included all phases of mechanical, electrical and civil contracting work.

The transition into process constructing included the acquisition by Adam Clark of Towndrow Ward, a local electrical firm; and MacKinnon, Mitchell & Associates, an air conditioning service company in Toronto.

By the early 70's Adam Clark employed an average of 800 people. Head office and plant facilities were enlarged several times from an initial 2,500 sq ft to the present 35,000 sq ft.

(more)

The company was acquired in 1973 by Ecodyne Ltd., which designs and fabricates water and sewage treatment equipment.

Although today it offers so much more than its founder could possibly have envisioned, Adam Clark Company Ltd. continues to operate on much the same principle: The successful completion of each project is as important as the success of the business itself.

For: ADAM CLARK COMPANY LTD.,
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Hamilton - 525-2090

MODERN FACILITIES OF ADAM CLARK COMPANY LTD.

Adam Clark Company Ltd. today operates out of modern offices and plant at 1605 Main St. W. Facilities measure 35,000 sq ft. Company whose annual payroll averages 800 people celebrated 100th birthday with Open House May 5.



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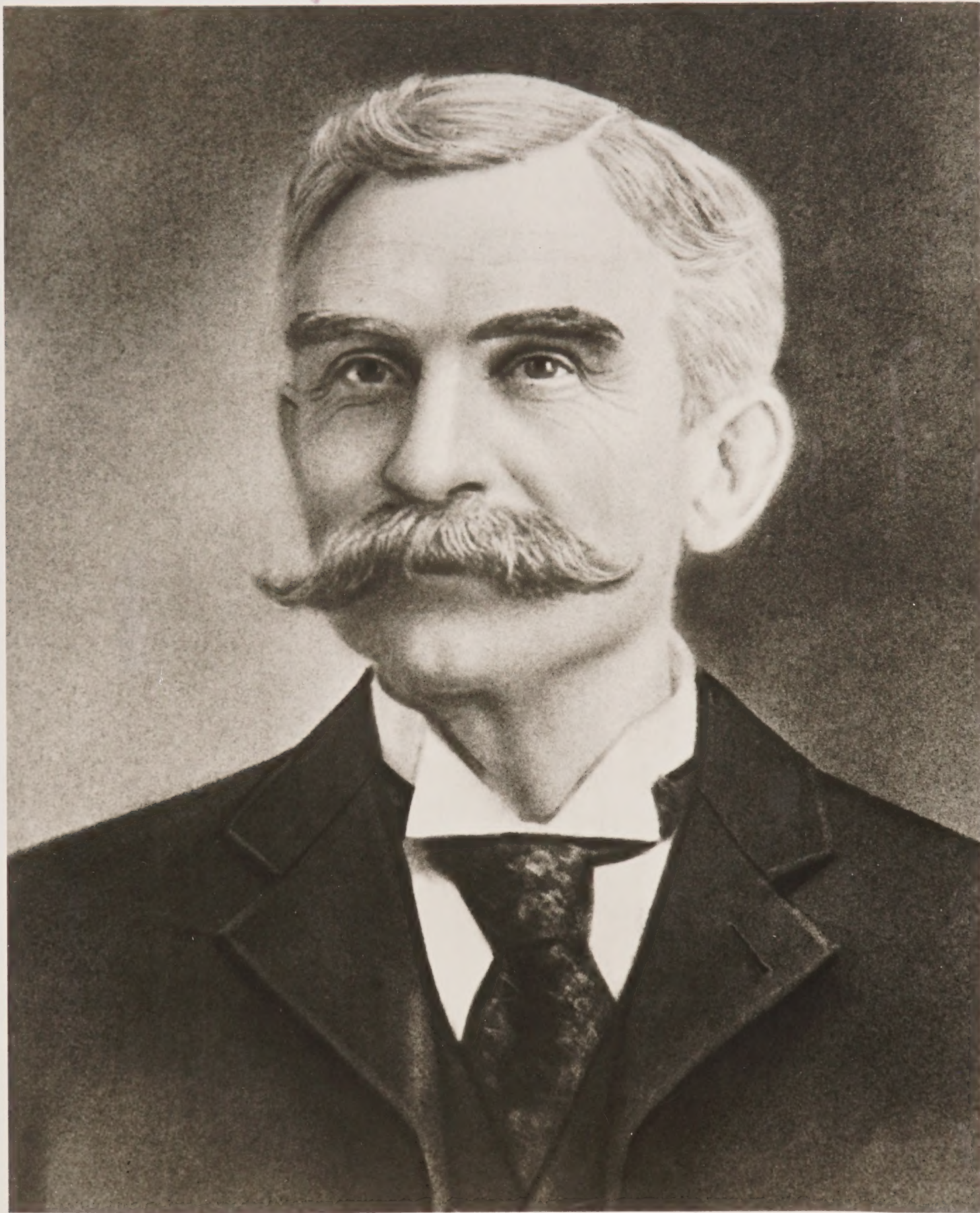
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FOUNDER OF LEADING PROCESS CONSTRUCTOR

Adam H. Clark was founder of small Hamilton plumbing, heating and gas fitting company in 1877. A century later, Adam Clark Company Ltd. has grown and diversified to become one of Canada's leading process construction companies.



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FIRST OFFICE ESTABLISHED IN 1877

Initial offices of Adam Clark, the plumber, were located in downtown Hamilton on James St. South. This photo dates back to the late 1800's.

